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SUPERIOR COURT FOR THE STATE OF CALIFORNIA
FOR THE COUNTY OF ALAMEDA

INDEPENDENT PHYSICAL THERAPISTS
OF CALIFORNIA, on behalf of itself and its
members,

Plaintiff,

vs.

MEDRISK, LLC; MEDRISK HOLDCO,
LLC; and DOES 1 through 10, inclusive,

Defendants.

Case No. RG19045049

[ASSIGNED FOR ALL PURPOSES TO THE
HON. JUDGE BRAD SELIGMAN]

**PLAINTIFF’S OPPOSITION TO
DEFENDANT’S DEMURRER TO FIRST
AMENDED COMPLAINT**

Hearing Date: September 29, 2020
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Dept.: 23

Date Action Filed: November 27, 2019
Trial Date: Not yet set

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I. INTRODUCTION

Contrary to Defendant MedRisk, LLC’s (“MedRisk”) contention, this case is not about altering thousands of contracts or overhauling Defendant’s business model. This case is primarily about a specific illegal practice that this Court can and should enjoin: referring patients to physical therapists who agree to the lowest discounts. This practice violates the California Labor Code and California’s Unfair Competition Law and is within this Court’s jurisdiction to correct. Plaintiff Independent Physical Therapists of California (“IPTCA”) has standing to prosecute this injunctive relief action, and the case is not barred by the doctrine of abstention.

II. MEDRISK’S ILLEGAL CONDUCT

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At the heart of this action is MedRisk’s systemic practice of illegally referring injured workers to those of its contracted health care professionals who acquiesce to the deepest discounts. As the First Amended Complaint (“FAC”) sets forth in detail, MedRisk acts an illegal middleman in the health care industry. FAC, ¶¶ 9, 34.¹ MedRisk contracts with payors of workers’ compensation services and then solicits (or extorts) deep discounts of a specified amount from its contracted health care professionals as an inducement to send them more referrals. ¶ 37. MedRisk’s payor clients do not directly pay health care professionals’ claims. ¶ 39. Rather, MedRisk pays these claims and pockets the difference between what MedRisk is paid by payors and what MedRisk pays these professionals, creating a direct financial incentive to make referrals to the providers who have acquiesced to the deepest discounts. *Id.*

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MedRisk is paid by workers’ compensation payors, at least in part, based on the number of referrals it makes and the size of the discount it has obtained from the health care providers it has contracted with to provide treatment services to injured workers. ¶ 71. The larger the discount it has negotiated, the larger the amount it retains from the employer or insurer who ultimately pays for the services provided to injured workers, with MedRisk keeping the “spread” between the contracted rates between MedRisk and the payor on the one hand, and MedRisk and the health care professional on the other. *Id.* Because MedRisk is paid more when it refers injured workers to specific contracted network providers based on this spread, the amount it is

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¹ Citations to “¶ _” are to the FAC.

1 paid increases with the size of the discounts it has negotiated. *Id.*

2 This case relates to physical therapists. Effectively, MedRisk is operating an illegal
3 referral system whereby MedRisk maximizes the compensation it receives from its payor clients
4 by referring injured workers only to its physical therapists who agree to the lowest rates.
5 MedRisk solicits deep discounts of a specified amount from its contracted physical therapists as
6 an inducement for MedRisk to send them more referrals. ¶¶ 2, 37. MedRisk assigns injured
7 workers to the provider of MedRisk's choosing, thus further ensuring it maximizes its revenue by
8 assigning these injured workers to the physical therapists who have acquiesced to the deepest
9 discounts. *Id.*

10 Plaintiff's FAC is buttressed by actual emails from MedRisk to physical therapists. ¶¶ 52-
11 56. These emails confirm that MedRisk knowingly steers injured workers to physical therapists
12 willing to take the deepest discounts.²

13 MedRisk has gamed the workers' compensation process by systemically offering and
14 providing a preference to those health care professionals who agree to the lowest prices, without
15 regard to their quality of care or other relevant factors, and as a result, retaining greater net
16 compensation from its payor clients. ¶ 33. Physical therapists who acquiesce to the steepest
17 discounts receive the vast majority of referrals from MedRisk. ¶ 45. MedRisk expresses to
18 physical therapists that, the higher the discount they are willing to accept, the greater the number
19 of referrals they will receive, which results in MedRisk referring the business to physical
20 therapists who agree to provide MedRisk with the steepest discounts. *Id.* MedRisk handles the
21 referral and initial scheduling of appointments for the vast majority of these injured workers, and
22 otherwise makes it difficult or impossible for the injured workers, their attorneys, or their primary
23 treating physicians to schedule appointments themselves. *Id.* Thus, MedRisk is benefited by

24 ² See ¶ 53 ("There is room to negotiate but it potentially would affect your referral volume."); ¶ 54
25 ("Be mindful that having one of the highest rates in the area can potentially affect referrals since
26 our clients are looking for cost savings."); ¶ 55 ("Honestly, the [requested rate increase] may affect
27 your referral volume. . . Honestly, staying at \$70 would be your best option if you are looking for
28 referral volume."); ¶ 56 ("I just got off the phone with [a MedRisk Network Development
Specialist] who said that I could get a direct contract but the \$85 per visit that I am requesting will
automatically mean that I will see fewer referrals!").

1 steering injured workers who require physical therapy treatment services directly to those
2 providers who capitulate to its demands. *Id.* MedRisk is able to sustain this practice because it
3 controls a significant market share of California’s workers’ compensation health care services in
4 several workers’ compensation service lines, including physical therapy service, by virtue of its
5 contracts with the payors of workers’ compensation services. ¶ 44. In many cases, patients have
6 been steered away from their preferred physical therapy providers during a session of care simply
7 because their clinic is not the lowest cost provider that contracts with MedRisk. ¶ 26.

8 To remedy these violations, Plaintiff seeks an order that Defendant cease from the
9 practice of illegally referring patients to providers based on lower rates and pocketing the
10 difference, which affects the ability of Plaintiff’s members to do business, is injurious to the
11 public, and is an illegal and unfair business practice.

12 In addition to MedRisk’s systemic policy of making illegal referrals, the FAC also alleges
13 other systemic malfeasance by MedRisk regarding failure to comply with all legal requirements
14 of electronic billing (including failure to comply with requirements that employers and their
15 agents accept electronic claims and that MedRisk abide by the internal and external billing
16 dispute mechanisms). ¶¶ 98-105. MedRisk further exacerbates its unduly low payment rates by
17 failing to comply with laws and regulations that have been enacted in the last several years
18 requiring that employers and their agents accept electronic claims, acknowledge their receipt
19 electronically upon submission, process and pay those claims expeditiously, provide prompt,
20 clear explanations for any claim contest or denial, and abide by the internal and external billing
21 dispute mechanisms. ¶ 47. As a result, physical therapists continue to deal with all the billing
22 and payment issues that have plagued the workers’ compensation system prior to the adoption of
23 these laws, including “lost claims” and payment delays. *Id.* To remedy the billing violations,
24 Plaintiff also seeks an order requiring Defendant to comply with all legal requirements regarding
25 electronic billing.

26 **III. LEGAL STANDARDS ON DEMURRER**

27 For the purpose of determining the sufficiency of a pleading on demurrer, the court must
28 accept as true “all material facts properly pleaded.” *Moore v. Conliffe*, 7 Cal. 4th 634, 638

1 (1994). A demurrer can be used only to challenge defects that appear on the face of a complaint.
2 *Geneva Towers Ltd. Partnership v. City & County of San Francisco*, 29 Cal. 4th 769, 781 (2003).
3 All facts are to be considered in the light most unfavorable to defendants. *Perdue v. Crocker*
4 *Nat'l. Bank*, 38 Cal. 3d 913, 922 (1985). “Whether the plaintiff will be able to prove the pleaded
5 facts is irrelevant to ruling upon the demurrer.” *Stevens v. Superior Court*, 180 Cal. App. 3d 605,
6 609-610 (1986). The purpose of a complaint is simply to put the defendant on notice as to why it
7 is being sued, not to prove or even establish a prima facie case. *Semole v. Sansoucie*, 28 Cal. App.
8 3d 714 (1972). If the Court finds the pleading deficient in any manner, Plaintiff respectfully
9 requests leave to amend.

10 **IV. PLAINTIFF HAS STANDING**

11 **A. IPTCA**

12 Plaintiff IPTCA is a non-profit membership organization, with approximately 300
13 physical therapist members located throughout the State of California. ¶ 8. IPTCA’s stated
14 mission is to educate practicing physical therapists in order to improve their clinical and business
15 acumen, in addition to providing a body for advocating for the interests of physical therapists in
16 California. *Id.* IPTCA seeks to provide its members with services and programs designed to
17 effectively represent physical therapists before state government, communicate to physical
18 therapists the latest clinical and governmental news affecting their practices and patients, offer
19 products and services through partners and others to positively impact patient treatment, and
20 enhance the public’s knowledge of benefits of physical therapy treatment. *Id.* IPTCA also
21 actively engages in media, legislative, political and regulatory processes to carry out its mission.
22 *Id.* Additionally, IPTCA regularly engages with government and private health plans to advocate
23 for the interests of its members and works to represent members in discussions with numerous
24 companies, including MedRisk, with respect to payment practices such as at issue in the FAC. *Id.*

25 It is well-settled that an organization may allege two types of standing. *Warth v. Seldin*,
26 422 U.S. 490, 511 (1975). Individual or organizational standing permits a group to allege
27 standing on its own behalf for injuries directly inflicted upon the organization. The second type
28

1 of standing, variously termed associational or representative standing, enables an organization to
2 sue as a representative of its members who have been injured.

3 MedRisk argues that Plaintiff does not have standing to pursue the UCL claim because it
4 lacks both organizational standing and associational standing. Plaintiff anticipated these
5 arguments, and the FAC contains sufficient, detailed allegations (¶¶ 22-31) to establish that
6 Plaintiff has standing under both of these requirements.

7 **B. The FAC Sufficiently Alleges That Plaintiff Has Organizational Standing to**
8 **Bring This Action in Its Own Capacity**

9 Plaintiff has organizational standing to bring these claims in its own capacity because it
10 has been injured in fact and lost money or property as a result of Defendant's wrongful conduct.

11 ¶ 22. As alleged in the FAC, Plaintiff's resources that could otherwise have been spent on
12 fulfilling the organization's goals were, and are being, diverted to address the systemic practices
13 alleged in the FAC. *Id.*

14 Specifically, as the FAC alleges in detail, Plaintiff has expended considerable time and
15 out of pocket expenses, as well as both financial and staff resources, prior to initiation of this
16 action and independently of this action, to help Plaintiff's members regarding Defendant's
17 alleged illegal practices, separate and apart from litigating this action. ¶ 25. These efforts
18 include, but are not limited to, incurring costs and expenses relating to retaining legislative
19 analysts to evaluate the practice of illegal referrals based on discounted rates, incurring travel
20 and meeting expenses to meet with legislative officials to discuss the illegal practice, engaging in
21 communications with members, and expending numerous valuable hours of IPTCA's
22 leadership's time, which could have been spent on other projects, in order to manage the
23 complaints received from IPTCA members regarding Defendant's alleged violations of state law,
24 which IPTCA would have otherwise expended in other ways to advance the mission of IPTCA
25 set forth above. *Id.*

26 Further, as the FAC alleges, IPTCA has, during the last several years and prior to this
27 litigation, been required to devote significant resources of its staff and Board members to assist
28 its members in addressing Defendant's improper practices as alleged in the FAC. ¶ 26. IPTCA

1 has received and responded to communications from multiple professional physical therapist
2 members who have been pressured to lower prices, been threatened with termination or
3 reductions in referrals, or have actually been terminated or otherwise lost patients and business,
4 all in a manner in contravention with the California laws cited herein. *Id.* In many cases, patients
5 have been steered away from their preferred physical therapy providers who are members of
6 IPTCA during a session of care simply because their clinic is not the lowest cost provider that
7 contracts with MedRisk. *Id.* IPTCA and its leadership has been forced to expend significant time
8 and resources in an attempt to combat and counteract Defendant's practices and has spent
9 significant resources dealing with complaints relating to disputes with MedRisk. ¶ 29.

10 However, IPTCA's concerns were not resolved, necessitating this action. *Id.*

11 IPTCA has also expended resources in communicating with and educating its members
12 about their rights and obligations with respect to Defendant's illegal activities, as well as
13 communicating concerns regarding Defendant's practices with the Division of Workers'
14 Compensation as the only oversight committee agency in the State of California, the Senate
15 Labor, Public Employment and Retirement Committee, numerous state legislators, and leadership
16 of other healthcare professional associations. ¶ 27.

17 Thus, Defendant's illegal conduct has impacted Plaintiff's operating budget, causing it
18 actual economic injury, and Plaintiff has expended funds independently of the litigation to
19 investigate and combat Defendant's misconduct. ¶ 29. Defendant's practices have perceptively
20 impaired Plaintiff's ability to service its members and been a drain on the organization's
21 resources, requiring Plaintiff to divert resources to counteract Defendant's illegal practices.
22 Plaintiff undertook the expenditures described herein in response to, and to counteract, the effects
23 of Defendant's alleged misconduct and not in anticipation of litigation. *Id.*

24 All of the foregoing allegations are more than adequate to establish that Plaintiff has lost
25 money or property as a result of Defendant's unfair business practice. *See, e.g., Havens Realty*
26 *Corp. v. Coleman*, 455 U.S. 363 (1982) (finding associational standing where plaintiff alleged
27 that illegal conduct impacted operating budget causing actual economic injury).

28 The foregoing allegations also are adequate to rebut Defendant's contention that

1 Plaintiff’s “alleged individual injuries collectively amount to little more than activities
2 preparatory to litigation.” (Motion at 13). The FAC clearly alleges that Plaintiff’s alleged
3 injuries occurred well *prior* to the commencement of the litigation and resulted from expending
4 considerable time and out of pocket expenses, as well as both financial and staff resources, to
5 assist IPTCA’s members regarding MedRisk’s alleged illegal practices, *separate and apart* from
6 this litigation.

7 Courts in California have consistently held that the expenditure of resources to investigate
8 a defendant’s alleged wrongdoing is different from pre-litigation expenses and establishes
9 economic injury under the UCL because the expenses were incurred prior to and independent of
10 the litigation. *See e.g., Animal Legal Def. Fund v. LT Napa Partners LLC*, 234 Cal. App. 4th
11 1270, 1280-82 (2015) (funds expended independently of the litigation to investigate or conduct
12 defendant’s misconduct establish injury in fact). Further, as the court noted, “that the expenditure
13 of resources in investing defendant’s alleged lawbreaking was wholly consistent with plaintiff’s
14 mission does not mean that the resources were not in fact diverted from other activities as a result
15 of defendant’s conduct.” *Id.* at 1283. *Two Jinn, Inc. v. Government Payment Service, Inc.*, 233
16 Cal. App. 4th 1321 (2015), cited by Medrisk is inapposite, as in that case plaintiff expressly
17 conceded that funds expended were for “pre-litigation activities.” Indeed, *Two Jinn, Inc.*
18 supports the general rule that funds expended *independently* of the litigation to investigate or
19 combat the defendant's misconduct can establish an injury in fact.

20 **C. The FAC Sufficiently Alleges That Plaintiff Has Associational Standing to**
21 **Bring This Action on Behalf of Its Members**

22 In addition to individual or organizational standing, IPTCA also has associational standing
23 to act on behalf of its members. The United States Supreme Court has articulated a three factor
24 test for associational standing:

25 [A]n association has standing to bring suit on behalf of its members when:
26 (a) its members would otherwise have standing to sue in their own right; (b)
27 the interests it seeks to protect are germane to the organization’s purpose; and
28 (c) neither the claim asserted nor the relief requested requires the
participation of individual members in the lawsuit.

1 *Hunt. v. Wash. State Apple Adver. Comm'n*, 432 U.S. 333, 343 (1977). California follows the
2 federal precedent on associational standing. *See Amalgamated Transit Union, Local 1756 AFL-*
3 *CIO v. Superior Court*, 46 Cal. 4th 993, 1004 (2009).

4 IPTCA members have been harmed by Defendant's illegal referral scheme. In addition, as
5 the FAC alleges, many IPTCA members are not able to provide care for California's injured
6 workers at all because the only way to access a patient is to contract with Defendant. ¶ 28.
7 Historically, the typical California physical therapy outpatient provider could be expected to have
8 a mix of 20% workers compensation patients as a percentage of their overall practice. *Id.*
9 Defendant's practices have further reduced many IPTCA members' participation to less than 1-
10 3% of their practice. *Id.* Further, IPTCA also has associational standing to act on behalf of its
11 members because the interests IPTCA seeks to protect are highly relevant to the organization's
12 purpose as set forth above, and a strong likelihood exists that IPTCA's members will be harmed
13 in the future. ¶ 23.

14 Indeed, MedRisk challenges only the third *Hunt* factor, namely, that that the lawsuit
15 requires the individual participation of IPTCA's members. However, the United States Supreme
16 Court has held that the participation of *some* members is not fatal to associational standing, so
17 long as the participation of *each* member is not required. *Warth*, 422 U.S. at 511 (*Hunt's* third
18 prong is satisfied "so long as the nature of the claim and of the relief sought does not make the
19 individual participation of *each injured party indispensable* to proper resolution of the cause")
20 (emphasis added); *see also Int'l Woodworkers of Am. v. Chesapeake Bay Plywood Corp.*, 659
21 F.2d 1259, 1267 (4th Cir. 1981) ("The relevant inquiry . . . is whether the claims asserted or the
22 relief requested requires each member to participate individually in the lawsuit."). *See also Hosp.*
23 *Council of W. Pa. v. Pittsburgh*, 949 F.2d 83, 89 (3d Cir. 1991) ("an association may assert a
24 claim that requires participation by *some* members"); *Retired Chicago Police Ass'n v. City of*
25 *Chicago*, 7 F.3d 584, 601-02 (7th Cir. 1993) (*Hunt's* third prong may be satisfied even when the
26 "litigation would likely require that [individual members] provide discovery and trial
27 testimony").

28 Here, the FAC clearly alleges and demonstrates that the individual participation of each

1 member of the Plaintiff association is *not* indispensable to resolution of Plaintiff’s claims because
2 Defendant’s alleged systemic policy violations make extensive individual participation of
3 Plaintiff’s members unnecessary. ¶ 24. The heart of Plaintiff’s FAC involves alleged systemic
4 policy violations that make extensive individual participation unnecessary. As Plaintiff has
5 alleged, Plaintiff’s claims can be established with evidence from MedRisk and documentation
6 from some members, such as a small, but significant sample of Plaintiff’s members. ¶ 51. The
7 FAC specifically identifies confirmatory emails to physical therapists in California from
8 MedRisk representatives that make quite clear that MedRisk knowingly steers injured workers to
9 the health care providers willing to take the deepest discounts. These mails also suggest that the
10 practice is systemic across various providers in MedRisk’s system. ¶¶ 52-56. Courts have
11 upheld standing where, as here, an association can prove its case with a sampling of evidence
12 from its members. *See e.g., Pa. Psychiatric Society Green Spring Health Services, Inc.*, 280 F.3d
13 278 (3d Cir. 2002); *Hosp. Council of W. Pa v. City of Pittsburgh*, 949 F.2d 83 (3d Cir. 1991);
14 *Retired Chicago Police Ass’n, supra*, 7 F.3d at 601. *See also Ass’n of Am. Physicians & Surgs. v.*
15 *Tex. Med. Bd.*, 627 F.3d 547, 552 (5th Cir. 2010) (“Proof of [defendant’s] misdeeds could
16 establish a pattern with evidence from the Board’s witnesses and files from a small but significant
17 sample of physicians.”).

18 Moreover, it is well settled that where, as here, an association seeks only equitable and
19 declaratory relief, both the claims and relief do not require participation by individual association
20 members. *See e.g., Ass’n of Am. Physicians & Surgs., supra*, 627 F.3d at 550 (noting that the
21 third *Hunt* prong is prudential, “focuses importantly on matters of administrative convenience
22 and efficiency,” and that where an association seeks only equitable and declaratory relief, both
23 the claims and relief do not require participation by individual association members, and support
24 judicially efficient management, if associational standing is granted).³

25 ³ MedRisk’s cases are inapplicable because in those cases plaintiffs sought either damages in
26 addition to equitable relief or individualized injunctive relief. *See Pennsylvania Psychiatric*
27 *Soc’y v. Green Spring Health Servs., Inc.*, 280 F.3d 278, 284 (3d Cir. 2002) (“because claims for
28 monetary relief usually require individual participation, courts have held [that] associations
cannot generally raise these claims on behalf of their members.”); *Spindex Physical Therapy USA*
Inc. v. United Healthcare of Arizona, Inc. 770 F.3d 1282 (9th Cir. 2014) (plaintiff association

1 For example, in *Alaska Fish & Wildlife Federation & Outdoor Council, Inc. v. Dunkie*,
2 829 F.2d 933 (9th Cir. 1987), a conservation organization sought declaratory relief to void
3 agreements between the government and native Alaskans that gave the latter closed-season
4 hunting privileges. *Id.* at 934-35. The Ninth Circuit ruled that the organization had associational
5 standing:

6 First, the Conservation Fund’s members use the resources in question and have
7 been injured by the decrease in the migratory bird population. Second, preventing
8 the extinction of migratory game birds is germane to the association’s purpose of
9 participating in “litigation in courts when necessary to protect the beneficial
pursuits of hunting . . . and scientific wildlife management practices.” Third,
because the [Conservation] Fund seeks declaratory and prospective relief rather
than money damages, its members need not participate in the litigation.

10 *Id.* at 937-38.

11 As in *Dunkie*, Plaintiff seeks only *prospective injunctive relief* under the UCL, which is
12 precisely “the type of relief which associational standing was originally recognized.” *Retail*
13 *Indus. Leaders Ass’n. v. Fielder*, 475 F.3d 180, 187 (4th Cir. 2007); *see also Hosp. Council of W.*
14 *Pa. v. Pittsburgh*, 949 F.2d 83, 89 (3d. Cir. 1991) (“The Supreme Court has repeatedly held that
15 requests by an association for declaratory relief and injunctive relief do not require participation
16 by individual association members.”).⁴

17 **V. JUDICIAL ABSTENTION IS INAPPROPRIATE IN THIS CASE**

18 Plaintiff agrees that, as a general matter, a trial court may abstain from adjudicating a suit
19 that seeks equitable remedies if “granting the requested relief would require a trial court to
20 assume the functions of an administrative agency, or to interfere with the functions of an
21 administrative agency,” and that a court may also abstain when “the lawsuit involves determining
22 complex economic policy, which is best handled by the Legislature or an administrative agency,”
23 or where “granting injunctive relief would be unnecessarily burdensome for the trial court to

24 _____
25 sought to recover payments for denied claims); *Association of Christian Sch. Int’l v. Stearns*, 678
26 F. Supp. 2d 980 (C.D. Cal. 2009) (plaintiff association sought declaratory relief which was
improper due to the individualized nature of the as-applied claims).

27 ⁴ Almost as an afterthought, the Demurrer also inexplicably argues that “Plaintiff likely does not
28 bring this action as a class action because it cannot do so” in contravention of the decision in
Amalgamated Transit (Motion at fn. 5, at 11). That contention is disproved by the express class
allegations in the FAC. ¶¶ 106-117.

1 monitor and enforce given the availability of more effective means of redress.” *Arce v. Kaiser*
2 *Foundation Health Plan, Inc.*, 181 Cal. App. 4th 471, 495-496 (2010). The issue is whether
3 these criteria apply in this case. They do not.

4 Nothing about the adjudication of this issue implicates any of the concerns that would
5 compel judicial abstention. To the contrary, judicial abstention is *inappropriate* where, as here, a
6 court is simply asked to “to perform an ordinary judicial function, namely, to grant relief under
7 the UCL ... for business practices that are made unlawful by statute,” and the court is “merely
8 being called upon to enforce those statutory prohibitions.” *Id.* at 498. The relief sought by
9 Plaintiff, namely an order barring MedRisk’s illegal practice, will not be unnecessarily
10 burdensome for this Court to monitor or enforce. Accordingly, Plaintiff’s UCL action is
11 appropriate for adjudication by this Court.

12 As set forth above, Plaintiff seeks injunctive relief primarily to redress an alleged uniform
13 and systemic policy whereby MedRisk, in violation of California law, refers business only to
14 those physical therapists who agree to accept the lowest rates. Plaintiff alleges that MedRisk’s
15 conduct violates California Labor Code § 3820 (¶¶ 76-78), which prohibits knowingly soliciting
16 discounts as an inducement for referring patients to obtain workers compensation benefits and
17 knowingly receiving other consideration as compensation for referring patients to obtain medical
18 or medical-legal services, and California Labor Code § 3215, which prohibits offering or
19 accepting any kind of compensation or inducement in exchange for referrals, in both its
20 relationships with its workers’ compensation insurers, self-insured employers and third-party
21 administrators and in its relationships with its contracted health care professionals. ¶¶ 74-75.
22 Defendant’s conduct also violates Labor Code 139.32 which make it illegal to obtain discounts
23 from health care professionals as an “inducement” or “preference” for referrals. ¶ 73.

24 Whether or not MedRisk’s conduct is illegal is a straightforward legal issue that this Court
25 can and should adjudicate. This issue does not require the Court to revise any contracts or make
26 any determinations regarding individual members but only to evaluate the alleged uniform policy
27 and determine whether MedRisk’s practice violates the Labor Code. Plaintiff is asking the Court
28 to perform an ordinary judicial function, namely, to grant relief under the UCL for business

1 practices that are made unlawful by statute. Similarly, with respect to MedRisk’s systemic
2 electronic billing violations, this Court would be interpreting and applying provisions of the
3 Labor Code to determine MedRisk’s noncompliance with straightforward billing requirements.

4 This case will not pull this Court into the thicket of the healthcare financial industry or
5 require the Court to determine complex economic policy. The Legislature, by enacting the Labor
6 Code provisions, already made the policy determinations outlawing MedRisk’s practices. By this
7 action, this Court is only being asked to enforce those statutory prohibitions. Any doubt about
8 whether abstention is not warranted weighs in favor of Plaintiff. *See Klein v. Chevron USA, Inc.*,
9 202 Cal. App.4th 1342, 1369 (2012) (abstention is not warranted where “at the pleading stage in
10 the proceedings, it is not clear that adjudicating plaintiff’s claims will require the court to resolve
11 complex policy issues”).

12 Plaintiff’s request for injunctive relief also does not require the Court to assume or
13 interfere with the functions of the California Department of Worker’s Compensation (“DWC”).
14 In contending that the DWC considered and “declined to adopt Plaintiff’s view” with respect to
15 MedRisk’s referral policy (Motion at 2), Defendant misstates Plaintiff’s allegations. The FAC
16 alleges only that Plaintiff “has also expended resources in communicating with and educating its
17 members about their rights and obligations with respect to Defendant’s illegal activities, as well
18 as communicating concerns regarding Defendants’ practices with the Division of Workers’
19 Compensation. . .” ¶ 27. Moreover, even if the DWC considered the policy issues raised by the
20 FAC, private individuals are still entitled to bring suit under the UCL to enjoin acts made
21 unlawful under the Labor Code. Further, the DWC’s failure to act actually *supports* Plaintiff’s
22 suit. Abstention may be appropriate where there is “an alternative means of resolving the issues
23 raised by raised by plaintiff’s complaint” (*see e.g., Klein, supra*, 202 Cal. App. 4th at 1369), but
24 here the DWC has failed to act. Even if the DWC indicated that it might act in the future (which
25 it has not), “the fact that an administrative agency may, at some future time, adopt new
26 regulations bearing on pending legal issues does not mean that a court should abstain from
27 adjudicating [the] controversy.” *Arce, supra*, 181 Cal. App. 4th at 502.

28 Finally, Plaintiff’s request for relief is not unnecessarily burdensome. Unlike instances

1 where courts have abstained, here the relief Plaintiff seeks will not require continuing Court
2 supervision, monitoring of MedRisk’s conduct, or the administration of a network of injunctions
3 across the state. “If the trial court issues an injunction, then defendants will be expected to
4 comply with it, but that does not impose on the court any active role in monitoring compliance.”
5 *Arce*, 181 Cal. App. 4th at 499. Here, Plaintiff seeks an order that Defendant cease from the
6 practice of illegally referring patients to providers based on lower rates and pocketing the
7 difference (and, with respect to violation of billing requirements, an order that MedRisk comply
8 with the Labor Code requirements for electronic billing). Moreover, even if the injunction
9 ultimately includes different details, the trial court has “very broad” discretion to formulate an
10 appropriate remedy and “at the pleadings stage, it would be improper [for us] to presume that the
11 only possible means of addressing plaintiffs' claims” is the form of injunction sought by Plaintiff.
12 *Klein*, 202 Cal. App. 4th at 1368, n. 9.

13 MedRisk relies almost exclusively on *Hambrick v. Healthcare Partners Medical Group,*
14 *Inc.*, 238 Cal. App. 4th 124 (2015), but the circumstances of the instant case with respect to
15 Defendant’s uniform and systemic practices are more analogous to *Arce*, *supra*, and *Blue Cross*
16 *of California, Inc. v. Superior Court*, 180 Cal. App. 4th 1237 (2009). In *Arce*, the Court of
17 Appeals held that the trial court abused its discretion in abstaining where plaintiff alleged a UCL
18 claim arising out of defendant’s uniform denial of behavioral and speech therapy for members
19 with autism. The Court held that the issues presented were “issues of statutory interpretation that
20 are well suited for adjudication by the courts.” *Arce*, 181 Cal. App. 4th at 471. The Court
21 concluded that the doctrine of abstention did not preclude the UCL claim because resolution of
22 the claim did not require the trial court to make individualized determinations or determine
23 complex issues of economic policy or require the court to assume or interfere with the functions
24 of an administrative agency. Similarly, in *Blue Cross of California, Inc. v. Superior Court*, 180
25 Cal. App. 4th 1237 (2009), plaintiff challenged defendant’s uniform policy of violating a
26 statutory prohibition regarding post claims underwriting. The trial court declined to abstain from
27 adjudicating the UCL claim, and the Court of Appeals affirmed. The Court held that the suit was
28 simply asking the court to perform an ordinary judicial function, namely, to grant relief under the

1 UCL for business practices made unlawful by statute and that court was “in the main, merely
2 being called upon to enforce those statutory prohibitions.” *Id.* at 632. The Court also noted that
3 an injunction was not unnecessarily burdensome because defendant was expected to comply with
4 it, and the injunction did not impose on the court any active role in monitoring compliance. *Id.*

5 In sum, none of the factors warrant judicial abstention in this case.

6 **VI. PLAINTIFF’S CLAIM IS A COGNIZABLE USE OF THE UCL**

7 There is little doubt that the UCL provides for this Court to issue injunctive relief to
8 prohibit MedRisk from illegally referring patients to providers based on lower rates and
9 pocketing the difference, and requiring Defendant to comply with all legal requirements
10 regarding electronic billing. The UCL contains exceedingly broad remedial statutory language,
11 which is designed to encourage multiple avenues of enforcement. *See Abbott Labs. v. Superior*
12 *Court*, 24 Cal.App.5th 1, 35 (2018) citing *Kasky v. Nike, Inc.*, 27 Cal.4th 939, 949-950 (2002).
13 As with the substantive provisions of the “broad, sweeping language” of the UCL, the remedial
14 provisions have been liberally construed to give courts broad powers to fashion creative awards
15 of injunctive or restitutionary relief. *See Abbott Labs. v. Superior Court*, 9 Cal.5th 642, 652
16 (2020) (“[T]he Legislature ... intended by [the UCL’s] sweeping language to permit tribunals to
17 enjoin ongoing wrongful business conduct in whatever context such activity might occur.”)
18 Moreover, public courts are well equipped to consistently maintain and enforce an injunction,
19 bind non-parties to the injunction, and enable public oversight of the injunction. *Golba v.*
20 *Citigroup, Inc.*, 2012 U.S. Dist. LEXIS 187544, *15 (C.D. Cal. Mar. 30, 2012) citing *Broughton*
21 *v. Cigna Healthplans*, 21 Cal. 4th 1066, 1080 (1999).

22 As set forth above, Plaintiff’s action does not require this Court to “assume regulatory
23 oversight” over MedRisk or “rewrite,” cancel or amend any contracts. *Samura v. Kaiser*
24 *Foundation Health Plan, Inc.*, 17 Cal. App. 4th 1284 (1993), the only case Defendant cites in
25 support of its argument that Plaintiff’s request for an injunction is inappropriate under the UCL,
26 is inapposite. In *Samura*, the core of plaintiff’s lawsuit involved a challenge to a third-party
27 liability provision in individual and group service agreements, which plaintiff attempted to
28 invalidate. The trial court issued an injunction requiring Kaiser to rewrite its service agreements

1 to clarify its third-party liability terms. The Court of Appeal reversed because the statutes at
2 issue did not define unlawful acts that could be enjoined under the UCL and the statutory
3 provisions at issue related solely to regulatory powers of the DMHC. Here, Plaintiff is not
4 attempting to rewrite any contracts with MedRisk or third parties, and the acts that Plaintiff is
5 seeking to enjoin via the UCL are based on express violations of the Labor Code.⁵

6 **VII. CONCLUSION**

7 Defendant’s Demurrer to Plaintiff’s FAC should be overruled. As this is the first
8 occasion the Court has had to review Plaintiff’s complaint, to the extent the Court identifies any
9 deficiencies in the FAC, Plaintiff respectfully requests leave to amend.

10
11 Dated: August 20, 2020

Respectfully submitted,

12
13 **POMERANTZ LLP**
14 **LAW OFFICES OF ZEV B. ZYSMAN, APC**

15 By: _____

16 Jordan L. Lurie
17 Ari Y. Basser
18 Zev B. Zysman
19 *Attorneys for Plaintiff*

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27 ⁵ MedRisk also challenges Plaintiff’s alter ego allegations regarding MedRisk Holdco, LLC
28 (“Holdco”). Motion at 14. That argument is moot, as Plaintiff has agreed to dismiss Holdco
subject to a tolling agreement. See Plaintiff’s Response to Holdco’s Motion to Quash, filed
concurrently herewith.

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PROOF OF SERVICE

I am employed in the State of California, County of Los Angeles. I am over the age of 18 and not a party to the within suit; my business address is 1100 Glendon Avenue, 15th Floor, Los Angeles, California 90024.

On **August 20, 2020**, I served the document described as:

**PLAINTIFF’S OPPOSITION TO DEFENDANT’S
DEMURRER TO FIRST AMENDED COMPLAINT**

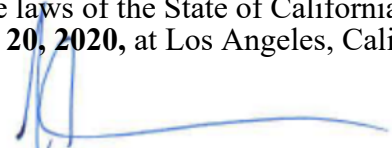
on the interested parties in this action by sending [] the original [or] [✓] a true copy thereof [✓] to interested parties as follows [or] [] as stated on the attached service list:

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- [] **BY MAIL (ENCLOSED IN A SEALED ENVELOPE):** I deposited the envelope(s) for mailing in the ordinary course of business at Los Angeles, California. I am “readily familiar” with this firm’s practice of collection and processing correspondence for mailing. Under that practice, sealed envelopes are deposited with the U.S. Postal Service that same day in the ordinary course of business with postage thereon fully prepaid at Los Angeles, California.
- [✓] **BY E-MAIL:** I hereby certify that this document was served from Los Angeles, California, by e-mail delivery on the parties listed herein at their most recent known e-mail address or e-mail of record in this action.
- [] **BY FAX:** I hereby certify that this document was served from Los Angeles, California, by facsimile delivery on the parties listed herein at their most recent fax number of record in this action.
- [] **BY PERSONAL SERVICE:** I delivered the document, enclosed in a sealed envelope, by hand to the counsel for Defendant.
- [] **BY OVERNIGHT DELIVERY:** I am “readily familiar” with this firm’s practice of collection and processing correspondence for overnight delivery. Under that practice, overnight packages are enclosed in a sealed envelope with a packing slip attached thereto fully prepaid. The packages are picked up by the carrier at our offices or delivered by our office to a designated collection site.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct. Executed on **August 20, 2020**, at Los Angeles, California.

Ari Y. Basser
Type/Print Name


Signature